



# Magic Experiences

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[www.tubbo.com](http://www.tubbo.com)



**CAPOTEX**  
group





## TUBBO®; THE GATE TO CREATING A DIFFERENT WAY TO CONNECT WITH YOUR CUSTOMERS.

We have changed from a world based on products and services to a world where experiences are the key.

Innovation can't just be centered in the material aspect of new solutions, it must be complemented with intangible elements, sensations and emotions. When a customer decides to go to your establishment, it's not just about the menu or the products offered, the whole concept is part of the customers experience and what guarantees the decision to choose your establishment over another.





## HIGH PROFITABILITY & ROI

### A BUSINESS INSIDE YOUR BUSINESS

**During the summer,** terrace spaces are usually fully booked. Restaurants, rooftops, bars... they earn great revenue from their Food & Beverage outdoor areas.

**But when the winter comes...**

Most of hospitality businesses that own an outdoor space are forced to close their terrace because of the bad weather. Rainy days, snow, wind... they drive customers away.

With TUBBO you can open your terrace all year round, so you can outstand your total income during the year.

With a 360° degree view and innovative design, exclusive events and parties can be held to benefit from the scenery creating special concepts that will maximize the experience.

Creating themed areas with different concepts in each TUBBO is a direct method to increase value and add image to your terrace.

In TUBBO we work in personalizing each project to design unique experiences, creating aesthetically impacting spaces with diverse themes.



# THE IMPORTANCE OF DESIGN

Attracting locals and guests to increase revenue.

Provide your customers with a unique and unforgettable experience, differentiate your brand.

TUBBO® has been designed to create a visionary outdoor experiences. A space to enjoy the scenery and create different atmospheres while being protected by diverse weather conditions.





# OPEN 365 DAYS A YEAR

## The Winter & Summer Solution

In winter and summer, with TUBBO® you can ALWAYS use your terrace, as it opens the possibility to change the configuration for each season or giving the customer the choice to be in or out.

The modular set up and simple installation is highly resistant to harsh weather conditions, it permits an optimum solution to maximize the use of the space during both winter and summer.







## EXPERIENCES ARE REMEMBERED AND VALUED.

It's easier to maintain fidelity through experiences than through a product.

In the current day and age, the hospitality industry cannot just focus in offering top quality products, with the increasing influence of customers expectations rising on social media and other platforms, it becomes necessary to create innovative concepts to maintain customers interest.

## DIFFERENTIATION IS THE KEY TO A SUCCESSFUL BUSINESS.

When you create a unique space from your competition, results come.

It's important to evoke emotional experiences to create an added value in order to guarantee customers satisfaction, return, fidelity and exposure; that differentiates you from the competition.



Transit



Smoking Areas



Winter Terrace



Meeting Rooms



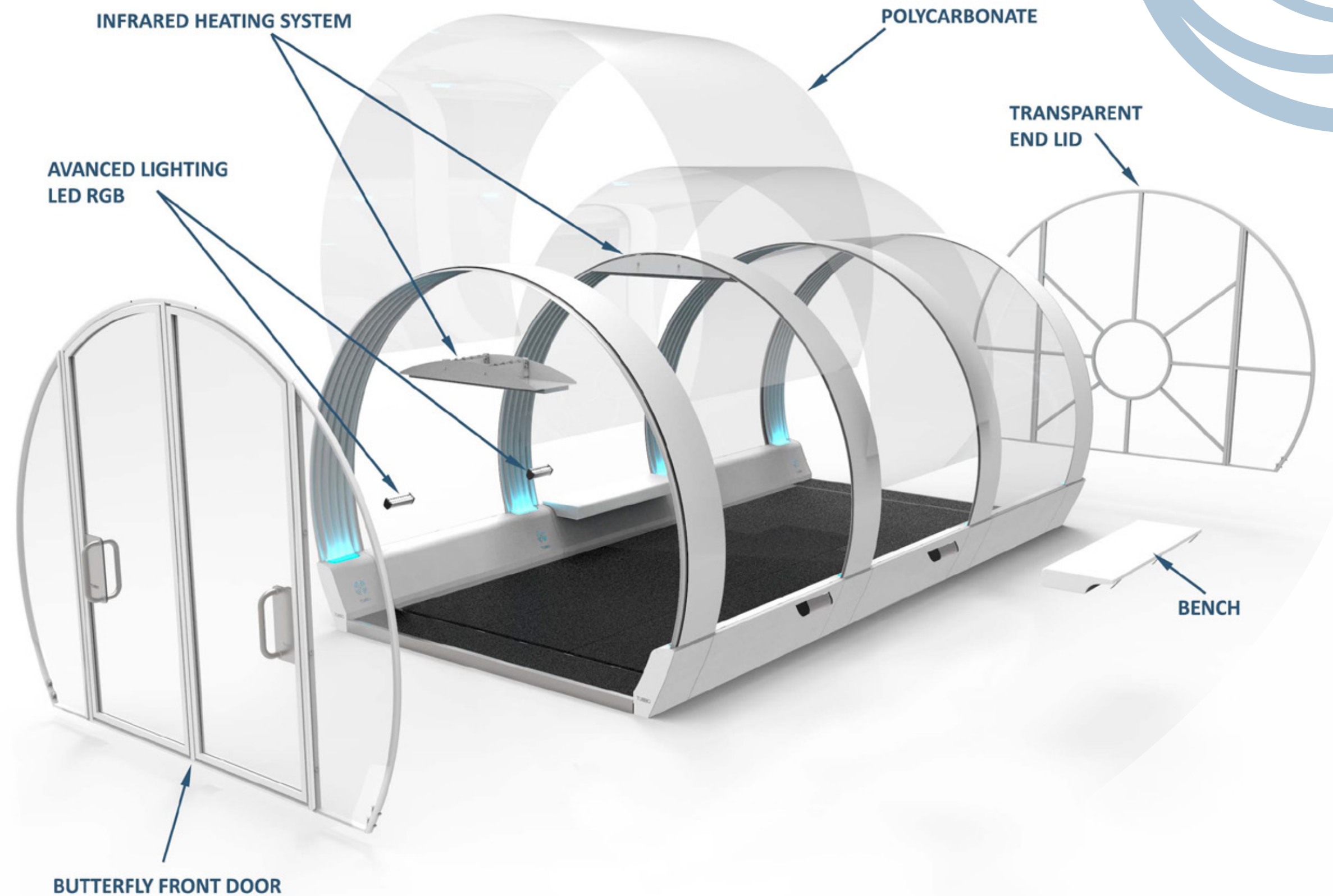
Pop-Up Hotels



Restaurants







TUBBO® is a ground independent structure of sophisticated design which is made up of modular components.

TUBBO® is a brand of Capotex Group. - Follow us on our Social Media! @tubboexperience - [www.tubbo.com](http://www.tubbo.com)



# FOOD & BEVERAGE

A unique concept for unforgettable experiences.





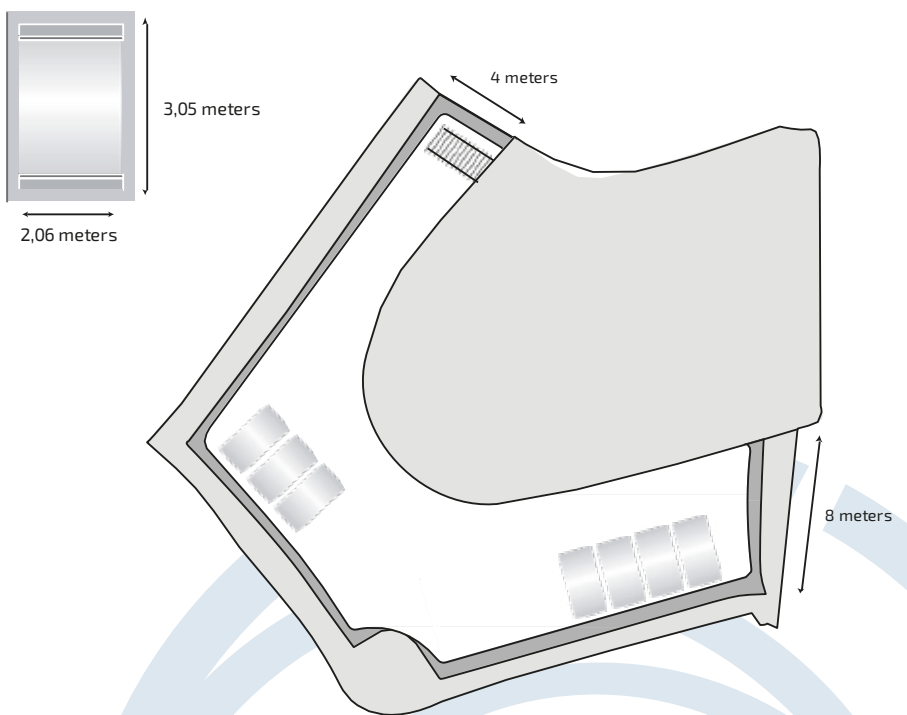
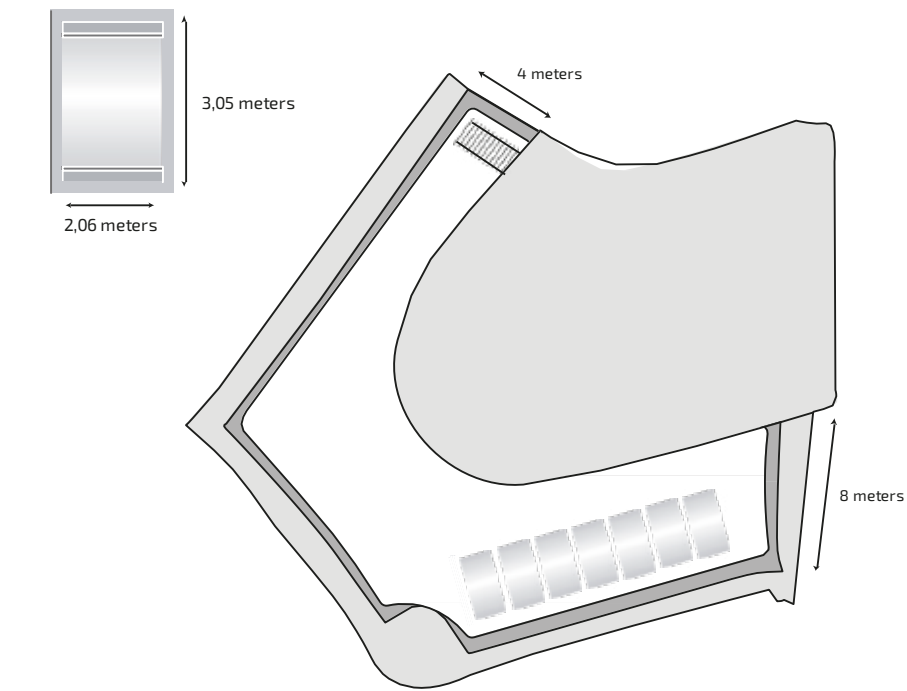
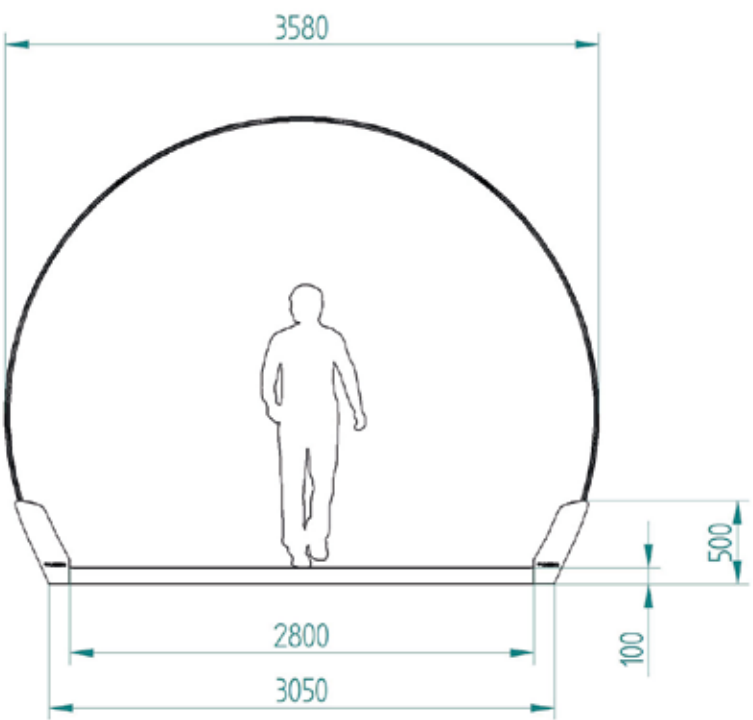
# TUBBO® Lounge Basic Model LO2800

## Dimensions - Table of Features

<b>Building materials</b>	Steel and UV resistant & high impact resitant Polycarbonate
<b>Max Height</b>	2820 mm. (111.02 in.)
<b>Max Width</b>	3580 mm. (140.94 in.)
<b>Useful floor width</b>	2800 mm. (105.51 in.)
<b>Length per module</b>	2060 mm. (81.10 in.)
<b>Min total length</b>	2490 mm. (99 in.)
<b>Max total length</b>	NO LIMIT
<b>Weight</b>	105 Kg/m2 (232 lb/m2) - 295 Kg/m (lineal).
<b>Ground independent</b>	YES
<b>Ballast</b>	OPTIONAL
<b>Fire resistance</b>	B-s1, d0.
<b>UV protection guarantee</b>	10 years
<b>Wind resistance (reinforced)</b>	31 m/s. = 60 Knots
<b>Snow load resistance (standard)</b>	NO
<b>Snow load resistance (reinforced)</b>	475 Kg/m2 (97 lb/ft2)
<b>Delivery volume per 40´ container (aprox.)</b>	15 linear meters = 50 linear ft.

## Reasons to install TUBBO®:

- Profitability.
  - Exclusivity.
  - Design.
  - Comfort.
  - Communication.
  - No license permit needed.
- Creativity.
  - Modular.
  - Simple to install and dismantle.
  - Multiple configurations.
  - Versatility and mobility.







## AUGMENTED HOSPITALITY

Adapting different lounge ideas to the TUBBO concept can amaze your clientele with a breath-taking concept of space.

The atmosphere created inside a TUBBO invites to socialize and enjoy within an eye-catching charming ambiance.







## THE TUBBO® FAMILY EVOLUTION; MORE THAN 25 YEARS OF EXPERIENCE.

Expand your hospitality, create your own enclosure concept for your outdoor space. Perfect to increase guests flow and profitability.

From belt conveyor covers to eye catching enclosures, Tubbo was born in 2009 from the ambition to always advance in sustainable innovation, creating unique outdoor experiences. It is ideal for terraces, gardens, rooftops, balconies, hotels, restaurants, bars, events and much more. The perfect solution for hospitality and retail to attract new clientele and increase Food & Beverage revenue.



## BRANDS THAT TRUST US

We are your trusted suppliers.

**SAMSUNG**



**REPSOL**

*Coca-Cola*

★ **Heineken**<sup>®</sup>



Mercedes-Benz



**BACARDI**<sup>®</sup>



**NESPRESSO**<sup>®</sup>



**Ruinart**

LA PLUS ANCIENNE MAISON  
DE CHAMPAGNE

**BRITISH AIRWAYS**



**dyson**



CHAMPAGNE

**PERRIER-JOUËT**

Top rated brands from all markets are already our customers. In TUBBO<sup>®</sup> we are constantly working to provide the highest standards for customer service and technical support.



## Sales & Business Development

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*Princes of Asturias - Innovation Price 2008.*

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